WILLMAR, MINN TUESDAY, DECEMBER 31, 2019



CONTINUES INVE

New bottle-cap invention helps consumers squeeze last drop of liquid from pump bottles

By Shelby Lindrud slindrud@wctrib.com Willman

The spark of inspiration can happen at any time and be caused by the smallest of things. For Steve Vossen and Julie Vossen-Henslin of Willmars, it was the two and julie vossen-Hensin
of Willmar, it was the two
inches of shampoo left in
the bottle after the pump
stopped working.
"I used to cut the bottle
off," Vossen said.
At first trying to salve

At first, trying to solve the problem was just an

INSIDE

More Busine PAGE A8

idea, nothing concrete. Then the husband and wife team started thinking about it a bit more seriously. "It continued to bother us," Vossen-Henslin said.

what eventually came from the inspiration was Verso-Cap, a patent-pending, bottle-cap invention that allows

INVENTIVE: Page A2



Steve Vossen, left, and Julie Vossen-Henslin at their home in Willmar hold up the Verso-Cap product they invented and are now selling. The invention is sold in a pack of three different now selling. The invesizes to fit all bottles.

Ice on lines, high winds disrupt power

By Tom Cherveny
tcherveny@wctrib.com
DANUBE — Ice and strong winds combined to cause some temporary power outages Monday to rural customers of the Renville—Sibley Cooperative Power Association
Line crews with the Renville—Sibley Cooperative Viley than Power Association
Line crews with the Renville—Sibley Cooperative were working on two lines when contacted by the West Central Tribune on Monday afternoon. Gene Allex, line superintendent, said the crews were dealing with ice on the lines.

The combination of rain and a temperature at the freezing point on Sunday caused ice to build up on lines throughout the system. The high winds on Monday triggered the outages by causing the ice-coated lines to gallop or bounce.

Allex said the galloping lines caused power "binins" through much of the system during parts of the day Monday, but no widespread power problems.

The co-p headquartered in Danube serves Renville County, as well as portions of Sibley, Chippewa, Kandiyohi, Redwood and Nicollet counties.

The Montevideo-based Minnesota Valley Power Cooperative began dealing with ice-triggered problems Sunday in its service territory near Canby in western Yellow Medicine County. Operations manager Bob Kratz said the cooperative's line crews worked 14 hours on Sunday to restore power.

The crews dealt with galloping lines montay a few customers were affected by an outage from lines to the Asbury substation north of Granite Falls.

Minnesota Valley Cooperative serves customers in Big Stone, Chippewa, Lac qui Parle, Lincoln, Lyon, Renville, Yellow Medicine and Swift counties.

The Kandiyohi Power Cooperative did not experience the same extent of icing as did the cooperatives to the west and southwest, and as of Monday afternoon had not experienced any outages, reported Diane Maurice, communications director.

Hard seltzers won't disappear but other possibilities predicted for 2020

By Emily Heil
The Washington Post
What will be the It drink
of 2020? Will boozy kombuch take over your Instagram feed? Perhaps the
long-overlooked, humble
gin and tonic will shine?
Those are possibilities,
according to a new report
by Nielsen forecasting the
liquids we'll be pouring
down our throats in 2020.
The company's crystab alis a good one to peer into
— after all, it did dub hard
seltzer "the breakout star"
of the beverage world long
before White Claw Summer
gripped the nation.
And while 2020 could
see some drinks' profiles
rise, hard seltzer isn't
giving up its spot on the
throne, per the report.
All the trends that
spurred the craze for the
boozy fizz — including

All the trends that spurred the craze for the boozy fizz — including younger drinkers' desire for more-healthful, low-er-alcohol quaffs — will continue, it posits. The number of producers of hard seltzer will double Nielsen save with hard seltzer will dou-ble, Nielsen says, with big brewers, mainstream

brands, craft brewers and spirits companies all getting in the game.
And with all that competition, producers will be trying to break out of the pack, so look for new entrants to differentiate themselves with qualities like "higher (alcohol by volume), healthy ingredients and features, bolder flavors." The mania for all things "hard" could mean your kombucha or coffee will be spiked in 2020, it says.

will be spiked in 2020, it says.

While its predictions for seltzer are rosy, wine — save for a few categories, including rose and prosecco — isn't looking so good. And beer companies will probably be focused on "everything but beer," it says, including getting into canned cocktails, traditional spirits and even wine. Speaking of canned cocktails, they'll continue their march. "Many will be traditional cocktails with a twist to make them more interesting (e.g. more interesting (e.g. Mezcal Mule)," the report says.

Overall, the trend is less.
Lower-alcohol spirits,
ready-to-drink cocktails
and India pale ales, as well
as nonalcoholic beers, are
all drinks to watch. And
customers will be looking for "alternative beverages with no/low sugar
and carbs, and low-calorie
options," the report says.
The report looked not
just at what we'll be buying in stores, but also at
trends at bars and restaurants, too. In those settrings, Nielsen says, drinkers will keep looking to
lighten up, too, seeking
alcohol-free options and
lower-octane spritzes
and "low-alcohol sherries, vermouths and sake
options." Vodkas will be
hot, with sugar-free and
diet options flourishing,
and flavored options moving from te candy-flavored varieties of the past
to natural ones such as
yuzu and kumquat.
But, classicists, take
heart: There's hope for

But, classicists, tak heart: There's hope fo whiskey — with interest whiskey — with interest-ing flavor profiles — and even that old standby, the



Goran Kosanovic / The Washington Post What we'll be drinking in 2020, as forecast by Nielsen, may include boozy kombucha but hard seltzer isn't giving up its spot on the throne.

gin and tonic. But this one is no old-school, post-golf quaff at the country club. It will be upscale—and probably 'grammed. "With increased distribution of premium tonics in root of premium tonics in root of premium mixers and the social shareability of a perfect cocktail, a path is being cleared for the rise of this trend," the finally have their report finds. "Through a root premium tonics in root premium mixers ence, we expect tonics to grow in root premium tonics to grow in root premium mixers ence, we expect tonics to grow in root premium mixers ence, we expect tonics to grow in root premium mixers ence, we expect tonics to grow in root premium mixers ence, we expect tonics to grow in root premium mixers ence, we expect tonics to grow in root premium tonics in root p

more premium experience, we expect gin and tonics to grow in popularity over the next year and finally have their moment



Wishing you all the best in 2020 from all of us at the

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Photos by Erica Dischino / West Central Tribune Steve Vossen speaks about the Verso-Cap product created by him and his wife, Julia Vossen-Henslin.

INVFNTIVE

From Page A1

consumers to use every drop of product from their pump bottles, such as large shampoo containers or hand soap. The Vossens sell their new invention in a three-pack agent of its mall pack, a cap to fit small, medium and large bottles "We haven't found a

bottle they won't work with," Vossen-Henslin said.

said.
Verso-Cap isn't the first
time they have created
something and marketed
it. They own Ductcap
and KZ Sales, both of
which manufacture duct work coverings, another invention of Vossen and Vossen-Henslin.
"We've been doing it for 15 years now," Vossen

said.

It was because of their experience and success with Ductcap that they knew they could do it again with Verso-Cap. The couple have been therether like the couple have been therether like the couple have been therethered. through all the steps

before.
"We're not intimidated
by it," Vossen said.
When they first started
brainstorming about what
would become Verso-Cap,
the couple looked at ways
to change the bottle itself,
but quickly came to the
realization that was too
his of a project

big of a project.
"It would have been far

"It would have been far too expensive to redesign all the bottles," Vossen-Henslin said. Instead they focused on creating a new cap that would allow people to squeeze the remaining product out of the bottle without the use of the pump.

pump.
Even that was a big challenge, since bottles can have different neck sizes and thread patterns. Instead of being able to invent a one-size-fits-all top, the Vossens created three different sizes. They also needed to find the right design and material to use. to use.
"I think we had about

five failures," Vossen said. The first step in

bringing Verso-Cap to life was creating the prototype. They turned to John Wells of Wellstronics3D, a 3D-printing operation in Inver Grove Heights.

Inver Grove Heights.
"A terrific guy to work
with," Vossen said.
"He never rolled his
eyes at us once," VossenHenslin added.
Once they finally landed
on a design that worked

on a design that worked, which allowed the product to be squeezed out but not leak out out but not leak out when not in use, it was on to the next step. They brought the schematics to H&S Specialties Inc., a Glenwood company that creates products using custom, precision injection molds. Funding the injection mold step of the process was a learning experience. It costs more

experience. It costs m experience. It costs more than \$15,000 to create the mold for the product. At first they attempted a Kickstarter campaign, but ultimately financed it thomselves

but ultimately manced themselves.
They had complete control over the product and self-funding also allowed them to go at their own speed, to make sure it was all done the

sure it was all done the way they wanted. "We've had fun doing it so far," Vossen said. The first 1,000 Verso-Cap sets came off the manufacturing line this past August.

So far the Vossens have sold the Verso-Cap at a few arts and crafts fairs, as well as online at www. verso-cap.com. Word has started to spread and they are getting return has started to spread and they are getting return customers. In 2020 they're already lined up to participate in shows up in Duluth and in Shakopee. Vossen-Henslin also plans to increase their marketing in the coming months. "Next year, by Christmas, we'll be able to hit that hard," Vossen-Henslin said, The goal is to expand

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Thank you for your business!

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lerso-Cap

The Verso-Cap was created to retrieve the last of the liquid product from the bottom bottles at the end of their e. The cap package comes all, medium and large. with three bottle sizes:

the product's reach nationwide. They would also like to see the product in salons and

other beauty companies.
"I think we could see some decent growth," Vossen said.

Vossen said.

Everything having to
do with the Verso-Cap
from its invention to its
packaging is done right in
Minnesota. The couple's patent attorney is in the Twin Cities and students at Willmar Public Schools



complete the packaging process. And like any good Minnesotan, they have a certain 12-day get-together in their sights. "Eventually we would

like to get into the State Fair," Vossen-Henslin



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NW at 6-12 mpl Alm

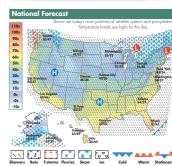
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24 hrs to 5 p.m. Year to date

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Considerable cloudiness

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Source: Rein Sections Plantial Section In Cold Warm Stationary National Summarry: A puddled oc Cold air will pilor.

National Summarry: A puddled oc Cold air will pilor southeastward from the Great Lakes to the Northeastern states today. Snow will fall from the eastern Great Lakes region to northern New England, while locally blinding snow squalls are forecast from the central Great Lakes to the central Appalachians. Dry air will take over across the northern Plains and extend to the mid-Atlantia and southern New England. Aside from rain showers in South Florida, much of the rest of the Eastern and Central states can expect some sunshine. Rain will fall on the coastal Northwest.

Forecasts and graphics provided by AccuWeather, Inc. @2019

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