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SPORTS

PERSISTENCE PAYS

How a Twin Cities sanitation worker became a valued scout for the Winnipeg Jets

> By Brad E. Schlossman **Grand Forks Herald**

an Shrader weaves his garbage truck through the streets of Edina, Minn., listening to music from the 1960s and 70s.

It's the late morning. He's been awake since 4:45 a.m., working since 5:30 and has made more than a hundred stops by now.

At each one, he climbs out of the truck, picks up garbage cans and puts them on the truck's dumping mechanism. There's no automatic pickup that allows him to hide from the labor or elements.

"Whether it's 70 or minus-70," Shrader says, "I'm getting out at every stop and touching every can.

As the clock approaches 11 a.m., Shrader grabs his phone from the center console. He turns off the music and dials a phone number and passcode. He gets patched into a conference call. It plays through the truck's speakers.

On the other end of the phone: the front office of one of the NHL's best teams and most successful scouting staffs, the Winnipeg Jets.

They want advice from the 38-year-old Prior Lake, Minn., resident who is in the middle of his daily garbage route.

That may sound odd, but this is a routine that happens at least once a month.

Shrader is an amateur scout for the Jets. He's in charge of watching the Minnesota region for prospects.

No, he's not your typical scout. He never played in the NHL. He never played college or pro hockey. He never played organized hockey growing up, period.

He's a full-time sanitation worker in the Twin Cities, who spends 50 hours a week driving a daily garbage route, dumping



Submitted photos

Winnipeg Jets scout Dan Shrader scouts a game earlier this season. Shrader is a sanitation worker at his full-time job in the Twin Cities.

manage a 32-truck fleet.

He's a husband, a father of two young boys, and because of a passion for the sport of hockey and the adrenaline rush of predicting the game's future stars, he carves out time to scout as many as 125 games per

Shrader has quickly become a valued member of the Winnipeg staff, and one who assistant general manager Craig Heisinger calls "the most interesting garbage man in the world."

How did someone with Shrader's background land in

How did he quickly become someone respected by so many in the hockey community from the top of the NHL to United States Hockey League general trash at the landfill and helping managers to heads of scouting

services to high school coaches?

It's an improbable story that starts in the stands of the 2011 NHL Draft and involves a passion, a blog, a knack for building relationships and a relentless work ethic.

A start in scouting

Shrader sat in the lower bowl of St. Paul's Xcel Energy Center by himself on a hot June night in 2011. He went to the draft as a fan.

He had been preparing for months. Shrader started a blog that season and profiled a number of players who the hometown Minnesota Wild could take with their firstround pick. His research for the blog made him curious to follow hockey prospects closer.

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NORTH DAKOTA STATE UNIVERSITY FOOTBALL

Bison make slight change to Frisco travel itinerary



David Samson / Forum News Service

North Dakota State running back Lance Dunn jogs back to the locker room after practice on Wednesday, Jan. 3, 2018, prior to last season's FCS title game in Frisco, Texas. This season, the Bison are practicing in Fargo on Wednesday before heading to Frisco.

By Jeff Kolpack Forum News Service

FARGO - North Dakoroutine for Frisco, Texas, is getting a slight adjustment. The not-so-nice weather is one reason for

man said Monday, Dec. 31, during his weekly press conference that the Bison Bank Field at the Fargodome on Wednesday morning and fly to Daladvance of Saturday's ing. NCAA Division I FCS title game against Eastern BISON: Page B4

Washington at Toyota

Stadium. An Upper Midwest blizta State's by-the-minute zard last week caused a few players to get stranded causing some lost meeting and practice time.

"We'll catch that up in Head coach Chris Klie- the next three days with extra walkthroughs," Klieman said.

In their six previous will practice at Gate City trips to Frisco, the Bison have worked out at the Toyota Stadium practice fields on Wednesday after las in the afternoon in flying in late in the morn-

UND, NCHC experiment with referee microphones

By Brad E. Schlossman Grand Forks Herald

in the National Collegiate Hockey Conference ling Egan — wore them. and perhaps for the first time ever in college hockey — referees wore portable microphones during Saturday night's exhibition game between have to review any of the UND and the U.S. Under-18 Team in Ralph Engelstad Arena.

The officials used the **REF MICS:** Page B4

mics to announce penalties to the crowd. Both For the first time ever of the game's referees -Brad Shepherd and Ster-

If there were any goal reviews during the game, they also would have explained their calls to the fans. But they didn't exhibition game's eight

UND hires GF native Sam King to coach wide receivers

By Tom Miller **Grand Forks Herald**

The UND football program didn't have to look far to fill its latest job opening.

On Monday, the Fighting Hawks announced Grand Forks native Sam receivers coach.



Bubba Schweigert said.

"He grew up in Grand King has been named wide Forks and working previ-

the tradi- that we as a staff have for move forward in our transition to the Missouri Valley Football Conference."

"He has has helped him develop assistant coach at Min- trol coach at UND for two weigert parted ways after an under- a deeper understanding nesota Duluth, where he seasons. standing of of our mission and vision primarily worked with the running backs. At Duluth, tion of UND Fighting Hawks football. King helped the Bulldogs football," We feel like he will be a rush for more than 5,000 the 2018 regular season.

Prior to that, the Grand the coming weeks." King spent the previous Forks Red River graduate ously for us for two years two seasons as a graduate served as the quality con-

The 26-year-old King played collegiately at

Bemidji State. line coaching position "in

were created when Sch-

the season with offensive coordinator Paul Rudolph and offensive line coach Luke Knauf. Danny Freund, In a UND press release, who previously coached UND coach really good fit for us as we yards over those two Schweigert said he plans the wide receivers, was years. Duluth was 11-0 in to fill the open offensive later elevated to offensive coordinator and the former UND quarterback The coaching openings announced he'll coach the quarterbacks next season.

SHRADER

From Page B1

Shrader wasn't always a hockey guy. He was born in Michigan during the heyday of the Detroit Pistons Bad Boys. Basketball was his first sporting interest. He moved to the Twin Cities while in elementary school and slowly became more passionate about hockey.

Although Shrader had researched a number of prospects eligible for the 2011 draft, he noticed Minnesota players — who he had never heard of coming off the board. Shrader wanted to know

The next season, he threw himself into scouting. He began watching the Minnesota High School Elite League. He began attending more high school games. He went to college and junior games.

"That first year, I didn't really know what I was doing," Shrader said. "I was trying to learn as much as I could, so the next go-around, I could do it better and smarter. I learned to keep your eyes and ears open, work hard and not to say anything unless you're absolutely sure about it. If you don't have conviction or you don't know what you're talking about, don't say anything."

Shrader kept attending games and kept blogging and tweeting. He began to build an online brand.

The website Future Considerations noticed Shrader's reports and asked him if he could file reports for their website. He did.

A scout for the United States Hockey League's Chicago Steel, Max Giese, also noticed the reports on the blog and enjoyed Shrader's often-humorous and sometimes selfdeprecating delivery. Giese and Shrader connected, immediately became good friends and regularly communicated about prospects.

The more games that Shrader attended, the more people he met in the hockey and scouting world. It eventually delivered Shrader his first big break in 2014: a part-time scouting job for the Medicine Hat Tigers of the Western Hockey League and another parttime gig scouting for Kyle Woodlief's Red Line Report.

"Kyle has connections. He knows everybody," Shrader said. "All 31 NHL teams subscribe to Red Line Report. For me, that was when I felt I had kind of hit the 'big time.'

"By that point in 2014, I was watching everything from bantam-aged kids to potential college free agents. I watched a ton of hockey at all levels. In retrospect, that was really helpful. You could see how players progressed. You could ask yourself, 'What did I miss in this player at that age compared to what he is at this age?""

Landing with the Jets

The Winnipeg Jets had an opening for a Minnesota-area scout after Tavis MacMillan left that post to become an assistant coach with the University of Denver.

Giese, the old Chicago Steel scout based in Janesville, Wis., was now climbing the ladder with the Jets. The organization decided to increase Giese's role and find a part-time scout in Minnesota.

Giese knew right away that he wanted Shrader. Others in the organization had become familiar with Shrader and were intrigued with the idea. They did some homework and background checks on

Winnipeg doesn't just hire anyone to scout. The Jets, as much or more than anyone in the NHL, rely on their scouts for success. Winnipeg's harsh winter climate is not



Submitted photo

Dan Shrader, a part-time scout for the Winnipeg Jets, works full-time as a sanitation worker in the Twin Cities.

conducive to signing bigname free agents. They have to build their teams through the draft.

The Jets reached the Western Conference Final a year ago. They played some playoff games without a single freeagent acquisition in the lineup.

The Jets were well aware that Shrader had a nontraditional background and that he never played organized hockey growing up. They didn't care.
"Just because you didn't

play doesn't mean you don't know the game," said Heisinger, the assistant general manager and director of hockey operations. "I think you'd really be handicapping yourself if you didn't look outside the realm of ex-players. There are a lot of ex-players you would never hire. There are guys who never played who you would hire.

"That's not something we focus on, whether you did or didn't play. We focus on whether you have a good eye."

A unique approach

Shrader has a reputation for his unique approach to scouting, his work ethic and the way he builds relationships.

Andy Johnson, the assistant general manager of the United States Hockey League's Sioux City Musketeers, noticed Shrader's keen sense for players when they met six years ago.

"He's really made me think about how I view the game," Johnson said. "He doesn't have a cookiecutter approach. He has an interesting perspective on players. He makes you open your mind a little bit. I think he's super sharp and he's challenged me to be better."

Giese said Shrader's work ethic is relentless. The Jets never have to push to get him to see more players or more games. They never have to prod him to follow up on someone. He just does it. He's already filed more than 250 player reports this season.

Shrader also is very straight forward in his approach.

"He doesn't ride the fence at all," Giese said. "He's very concise. He knows who he likes and who he doesn't. I used to think he was too blackand-white. But now that I've been working with him for a few years, and I've seen his track record when he doesn't want to draft a guy, his batting average is incredibly high.'

But Giese thinks what sets Shrader apart is his ability to build relationships. Shrader makes phone calls, sends out emails and replies to text messages whenever he has a couple of free minutes during the day.

"He interviews players," Giese said. "He takes them out for coffee. He talks to people around the kids. If they re injured, Dan knows about it. If they're making a college commitment, Dan knows about it. By the time the draft comes around, we know everything we need to know about the players."

That was the case when Winnipeg selected Minnesota Duluth defenseman Dylan Samberg in the second round in 2017.

Still working sanitation

The garbage route is still

Shrader still drives his truck five days a week for **Suburban Waste Services** a company that has grown from two garbage trucks to 32 since he was hired.

He still joins Winnipeg Jets scouting calls during the middle of his daily route. He mutes the line and waits until it's his turn to give a rundown on prospects in his region. It has made for some

interesting moments. Once, Shrader caused a backup at the landfill, because when he got to the front of the line to dump the trash, it happened to be his turn to speak about prospects, so he couldn't get out of his truck to release the back.

Shrader is so unassuming and avoids attention so much that there are people in the Jets organization who are just learning that he has a second job as a sanitation worker.

At this year's draft in Dallas — yes, seven years removed from attending as a fan, Shrader returned to the NHL Draft to help a team make picks -Pascal Vincent, the head coach of Winnipeg's top minor league team, asked Shrader: "So, you're our full-time guy in Minnesota?"

Shrader said: "I'm part time. I drive a garbage truck. I work 50 hours a week there.

Vincent stopped in his tracks. "Are you kidding me?"

Shrader answered: "It's what I do full time. I go find players in my spare time."

Vincent was so taken aback that he pulled Giese aside the next day and told him how inspirational it is to see how hard Shrader works every day for his family, how he has time for his wife, Jenna, and sons, Hudson (3) and Bowen (1) and how he still goes and finds players for the organization when he's free.

Shrader credits his wife for being "incredibly understanding." She sometimes even attends games with him.

Shrader isn't the only part-time scout for Winnipeg. The Jets also have one in Michigan and one in Boston. But Shrader's full-time job is the most unique, even though it rarely comes up among those in the organization.

"If he goes to our meetings for a week in Florida," Heisinger said, "we wonder who is doing the sanitation pickup in the Minneapolis area."

Had Shrader never connected with Winnipeg, he says he's still be scouting. It's his passion. It's just a big bonus that he gets to do it for the Jets.

"There's one of about 350 jobs like it in the world," Shrader said. "I'm absolutely privileged to do what I do. I like doing it. There's a thrill in finding a player you like. There's the thrill of the chase."

Reach Schlossman at bschlossman@ gfherald.com or (701) 780-1129.

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Biblical Bush Shuts Down Joint Discomfort in 5 Days

Amazing plant "prescription" gives new life to old joints without clobbering you. So safe you can take it every day without worry.



AFTER Smooth, ache-free knee

ccording to According To Disease deactivates Control and Prevention, B. more than 54 million Americans are suffering from joint discomfort.

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Leading the way from nature's pharmacy is the new "King of Oils" that pioneering Florida and anti-aging specialist Dr. Al Sears calls "the most significant breakthrough I've ever found for easing joint discomfort."

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Yet what really caught Dr. Sears' attention is how modern medical findings now prove this "King of Oils" can powerfully...

Deactivate 400 Agony-Causing Genes

If you want genuine, long-lasting relief for joint discomfort, you must address inflammation. Too much inflammation will wreak havoc on break joints, down cartilage and causing discomfort. unending This is why so many natural joint relief solutions try to stop one of the main inflammatory genes called COX-2.

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Doctors scientists now confirm the "King of Oils"-Indian Frankincense deactivates not one but 400 agony-causing genes. It does so by shutting down the inflammation command center called Nuclear Factor Kappa Beta. NK-Kappa B is like

a switch that can turn 400 inflammatory genes "on" or "off." A study in Journal of Food Lipids that

the Frankincense powerfully NF-Kappa This journal adds that Indian Frankincense is "so powerful it shuts the pathway down triggering aching joints." **Relief That's 10 Times**

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Many joint sufferers prefer natural solutions but say they work too slowly. Take the bestseller glucosamine. Good as it is, the National Institutes of Health reports that glucosamine takes as long as eight weeks to work.

Yet in a study published International in the Journal of Medical Sciences, 60 patients with stiff knees took 100 mg of Indian Frankincense or a placebo daily for 30 days. Remarkably, Indian Frankincense "significantly improved joint function and relieved discomfort as early as glucosamine.

78% Better Relief Than the Most **Popular Joint Solution**

In another study, people suffering from discomfort took a formula containing Indian Frankincense and another natural substance or a popular man-made joint solution every day for 12 weeks.

The results? Stunning! At the end of the study, 64% of those taking the breakthrough Frankincense Indian formula saw their joint discomfort go from moderate or severe to mild or no discomfort. Only 28% of those taking the placebo to the relief they wanted. So Indian Frankincense delivered relief at a 78% better clip than the popular manmade formula.

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addition, (formerly the British Medical Journal) reports Use Indian is safe for joint relief — so call.

safe and natural you can take it every day.

Because of clinically proven results like this, Dr. Sears has made Frankincense the centerpiece of a new natural joint relief formula called Mobilify.

Great Results for Knees, Hips, **Shoulders and Joints**

Joni D. says, "Mobilify really helps with soreness, stiffness and mild temporary pain. The day after taking it, I was completely back to normal-so fast." Shirley M. adds, "Two week after taking Mobilify, I had no knee discomfort and could go up and down the staircase." Larry M. says, "After a week and a half of taking Mobilify, the discomfort, stiffness and minor aches went away... it's almost like being reborn." And avid golfer Dennis H. says, "I can attest to Mobilify five days." That's relief easing discomfort to that 10 times faster than enable me to pursue my golfing days. Definitely one pill that works for me out of the many I have tried."

How to Get Mobilify

Right now, the only way to get this powerful, unique formula that clobbers creaking joints in five days without clobbering you is with Dr. Sears' breakthrough Mobilify formula. It is not available in stores.

To secure bottle of this natural joint discomfort reliever, buyers should call with Sears Health Hotline at 1-866-708-8712 within the next 48 hours. "The Hotline allows us to ship the product directly to customers."

Dr. Sears believes in this product so much, he offers a 100% moneyback guarantee on ever order. "Just send me back the bottle and any unused product within 90 days, and I'll send you your money back," he says.

The Hotline will be open for the next 48 hours. After that, the phone number will be shut down to allow them to restock. Call 1-866-708-8712 to secure your limited supply of Mobilify. You don't need a prescription, and those who call in the first 24 hours quality for a significant discount. promo that Indian Frankincense NP1218MB126 when you

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